

# REQUEST FOR PROPOSAL FOR FLEET MANAGEMENT SERVICES

## RFP 18-002

### Questions & Answers Regarding the RFP

1. Is the reimbursement portion of the fleet included in this RFP? It will provide for higher competitive pricing plan per the manufacturer.

A. Need further clarification on the nature of this question.

2. In relation to the cost again, are you looking for a specific vehicle quote or a pricing plan in general?

A. Summit Pointe is looking for a pricing plan and someone to manage the fleet entirely.

3. Can you provide me a current fleet list of the 18 vehicles, including year, make, model, VIN and current mileage?

A.

Year	Make	Model	Complete VIN #	Mileage
2018	Ford	Escape	1FMCU9GD9JUA71119	3000
2018	Ford	Escape	1FMCU9GD6JUA83566	3000
2018	Ford	Escape	1FMCU9GD2JUA53741	3000
2018	Ford	Escape	1FMCU9GD5JUA53779	3000
2017	Jeep	Patriot	<b>1C4NJRFB1HD152535</b>	21313
2016	Dodge	Grand Caravan	<b>2C4RDGCG5GR400732</b>	16575
2016	Dodge	Grand Caravan	<b>2C4RDGCG0GR399828</b>	15285
2016	Dodge	Grand Caravan	<b>2C4RDGCG1GR388532</b>	33395
2016	Dodge	Grand Caravan	<b>2C4RDGCG6GR324941</b>	17967
2017	Dodge	Ram Quad Cab	<b>3C6RR7KT4HG523744</b>	23316
2015	Ford	F-350	<b>1FTRF3B67FEA02123</b>	21205
2014	Ford	Edge	<b>2FMDK4KC1EBA04697</b>	70463
2014	Ford	Super Duty	<b>1FTSF31144EC48522</b>	79812
2012	Dodge	Ram 2500	<b>3C63D3CI2CG126165</b>	64923
2011	Dodge	Ram Truck	<b>1D7RV1GP0BS678763</b>	68825
2011	Dodge	Ram 2500	<b>3D7TT2CT1BG562807</b>	68281
2000	Dodge	Dakota Truck	<b>1B7GL22X0YS507914</b>	126938
2008	Dodge	Ram 1500	<b>1D7HU182685511981</b>	131058

4. Can you provide me your past three years of financials?
- A. Summit Pointe's financials can be found on the Michigan State Department of Treasury website.
5. In Section 5 you reference cost, in order to provide a cost can you provide the information below.
- a. What manufacturers / specific vehicles is Summit Pointe looking to acquire?
- A. Looking to replace what we have, see above. Trucks stay as trucks and cars/vans may move to small SUV's.
- b. What depreciation percentage are you looking to obtain? For example, on a 60 month term we typically see a 1.25%.
- A. 1.25%
- c. What is the annual mileage?
- A. 380,936
- d. What term are you looking to obtain?
- A. Need further clarification on the nature of this question.